|  |
| :---: |



|  | 403 | 27 | 34 |
| :--- | ---: | ---: | ---: |
| Cash Assets | 2615 | 1785 | 2015 |
| Receivables | 891 | 916 | 1085 |
| Inventory (Avg Cst) | 270 | 241 | 469 |
| Other | 2179 | 2969 | 3603 |
| Current Assets | 2986 | 2038 | 2332 |
| Accts Payable | 1287 | 999 | 1302 |
| Debt Due | 482 | 370 | 395 |
|  |  | 4755 | 3407 |
| Other | 4029 |  |  |


| ANNUAL RATES of change (per unit) Revenues "Cash Flow" Earnings Distributions Book Value |  | $\begin{array}{r} 10 \text { Yrs. } \\ -5.0 \% \\ 9.5 \% \\ 5.5 \% \\ 8.0 \% \\ 10.0 \end{array}$ |  |  | $\%$ |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | QUARTERLY REVENUES (\$ mill.)Mar. 31 Jun. 30 Sep. 30 Dec. 31 |  |  |  |  |
|  |  |  | 0703 |  |  |
| 2014 | 684 | 1119511 | 1127 | 9458 |  |
|  |  | 6663 | 555 | 499 |  |
|  |  | 05 | 535 |  |  |
|  | 000 | 5300 | 570 | 6400 |  |
|  |  |  |  |  |  |
|  | 1.7 | 5 | . |  |  |
|  | . 74 |  | 5 | . 67 |  |
|  | 35 | d. 06 | 24 | 24 |  |
|  | 07 | d. 20 | 23 |  |  |
|  | . 30 | . 10 | 25 | . 50 |  |
| $\begin{gathered} \text { Cal- } \\ \text { endar } \end{gathered}$ | QUARTERLY DIST. (PER UNIT) ${ }^{\text {B }}$ Mar. 31 Jun. 30 Sep. 30 Dec. 31 |  |  |  |  |
| $\begin{aligned} & 2012 \\ & 2013 \\ & 2014 \\ & 2015 \\ & 2016 \end{aligned}$ | 512.11     <br> 5625 .523 .535 .543 2.11 <br> .615 .63 .688 .60 2.33 <br> .675 .685 .695 .70 2.55 <br> 70 70 70  2.76 |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |
|  |  |  |  |  |  |

BUSINESS: Plains All American Pipeline, LP., is a publicly traded barrels of natural gas liquids (NGL) storage facilities; approximately
master limited partnership which operates through various subsidiaries. It engages in the transportation, storage, terminaling, and marketing of crude oil, refined products, and liquefied petroleum gas. The company owns or leases approximately 18,144 miles of active pipelines and gathering systems. Storage capacit 25 million
Units of Plains All American Pipeline continue to recover strongly. For the second-straight three-month period, units of the Master Limited Partnership (MLP) outperformed the market. This time the advance was nearly $25 \%$. Year to date, the partnership has nearly doubled off of its 2016 low price.
Under the partnership's current business structure, we think the generous distribution is safe. Over the past two years, Plains has been paying out more in quarterly outlays than funds it has been able to generate internally. Even though the energy markets have been struggling, oil and gas prices have been rising of late. As of now, we believe the odds are fairly low that Plains cuts the payout. This, of course, is based upon the partnership as it is now configured.
The General Partners have just announced a very complicated new "Simplification Process." Basically, the holding company, Plains AAP, a controlled affiliate of Plains GP Holdings, will stop receiving IDRs (Incentive Distribution Rights) from Plains All American. In exchange for forgoing this income, Plains

80 million barrels of crude oil and refined products; 97 Bcf natural gas. Has a 50\% ownership in PAANulcan Gas Storage LLC. Has 5,400 employees. Chairman \& Chief Executive Officer: Greg L. Armstrong. Address: 333 Clay Street, Suite 1600, Houston, TX 77002. Tel.: 713-646-4100. Internet: www plainsallamerican com. AAP will receive 245.5 million of new units of PAA, as well as having PAA assume $\$ 593$ million of AAP's debt. Following the transaction AAP is expected to own about $35 \%$ of PAA's total equity.
We are not completely sold on the deal. MLPs have notoriously opaque ownership structures. While we generally agree that eliminating General Partners interests' and IDRs benefit the average unit- holders, the price being paid here may be too high. In any case, the board expects the merger to close in the fourth quarter. In addition, the partnership has also announced that should the proposal be approved, the new entity would pay a quarterly share distribution of $\$ 0.55$ per unit, down from $\$ 0.70$. (Please note: Our presentation does not yet include the proposed merger.)
These units have vaulted to a 2 (Above Average) for Timeliness. In our June report, PAA held a rank of 5 (Lowest). And, although the issue's total return potential to 2019-2021 is compelling, we caution that the aforementioned transaction adds an element of risk.
James A. Flood
September 2, 2016

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[^0]:    
     '12, (95\$), '13, ( $30 \phi$ ). Next egs. report due mid- November. Limited partne
    $\$ 0.70$ 30/16: $\$ 2.4$ bill./\$6.02 unit. (D) In millions, dj. for split.

